

Policy

Effective Spring 2017 for students admitted to UNG Fall 2016 or later, enrollment in most 3000 and 4000 level ACCT, BUSA, CIS, ECON, FINC, MGMT, and MKTG courses in the Mike Cottrell College of Business will be restricted beyond prerequisites. The only exceptions are:

Course	Prerequisites effective Spring 2017 (C or better in each course)
ACCT 3310 Intermediate Accounting I	ACCT 2101, ACCT 2102, ECON 2105, ECON 2106, and pre- or co-rec of FINC 3440
BUSA 3130 Business Information Systems	ACCT 2101 and (ECON 2105 or ECON 2106)
FINC 3440 Principles of Finance	ACCT 2101 and ECON 2106
MGMT 3661 Fundamentals of Management	ACCT 2101 and (ECON 2105 or ECON 2106)
MKTG 3700 Principles of Marketing	ACCT 2101 and (ECON 2105 or ECON 2106)

Registration for all other 3000/4000 ACCT, BUSA, CIS, ECON, FINC, MGMT, and MKTG level courses will be limited to students in BBA majors or the BAS in Technology Management who meet the specific admission criteria listed below. In addition, if a specific advanced business course is required and approved (by MCCB) in a non-business program, students in those programs will need to seek an override for the course once they have met all of the admission course requirements that are included in their degree program.

Admission to Upper Division in the BBA and BAS Technology Management

Bachelor's degree seeking students may declare a Business major at any point, but must successfully complete an online orientation/advising module related to their business major and meet the following admission requirements prior to enrolling in any advanced 3000/4000 level course:

- Earned a grade of C or higher in each of the following:
 - ACCT 2101, ACCT 2102, ECON 2105, ECON 2106, and
 - Math requirement (MATH 2040 for BBA or MATH 2400 for BAS in Technology Management)
- Meet at least one of the following GPA requirements:
 - Cumulative GPA of 2.5 or higher based on at least 40 semester hours
 - GPA of 2.75 or higher based on the ACCT, ECON and MATH courses required for admission

Students admitted to UNG Summer 2016 or earlier, will be held to the progression and admission standards listed in the *2015/16 Undergraduate Catalog* for enrollment—but must go through the online orientation/advising module prior to registering for 3000/4000 courses offered Spring 2017 or later. BAS in Paralegal Studies and the BS in Computer Science will be considered as a non-business programs. In addition, MCCB courses designated as CSCI, ENTR, and PARA are not subject to the Admission to Upper Division restriction.

General Faculty/Staff Information (including Advisors)

General Concepts for Transitioning to the Admission to Upper Division Policy

For Fall 2016, Banner checked the prerequisites that were in place for the 2015/16 academic year *for all students*. Students admitted for Fall 2016 were informed of the new admission policy at Orientation. Banner will start using the new policy to check student eligibility during preregistration for Spring 2017. Admission standards for students admitted Summer 2016 or earlier will be based on the progression requirements tied to the [R] and [BBA] requirements used for the last 10 years.

The process for checking eligibility will be composed of two parts:

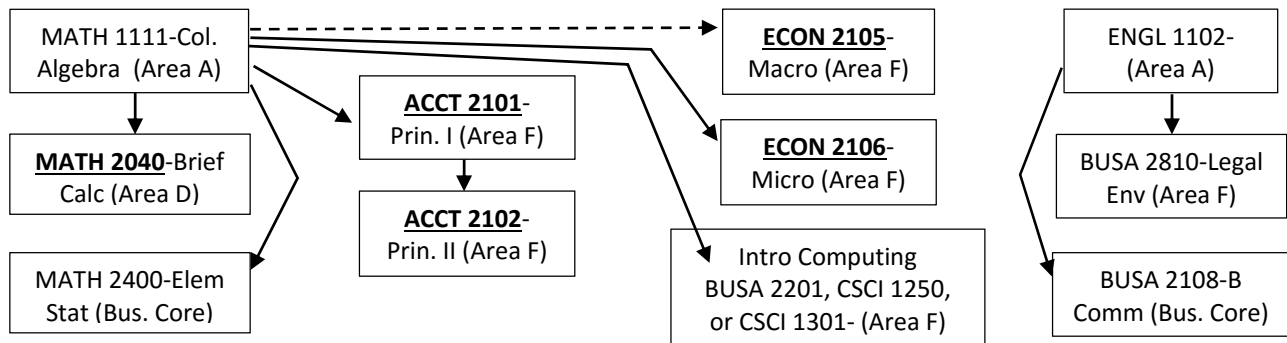
1. Checking criteria for Admission to Upper Division for courses with this restriction (incorporated into a “Test Score” in Banner that is based on the student’s admission date). Admission to Upper Division applies to 3000/4000 level courses in ACCT, BUSA, CIS, ECON, FINC, MGMT, and MKTG with the exception of the most basic upper level course in each major: ACCT 3310, BUSA 3130, FINC 3440, MGMT 3661, and MKTG 3700.

Criteria for Satisfying “Admission to Upper Division” Course Requirement		
Courses	“Grandfathered” Students - “GBUS” Test Score	New Admission Policy Students - “ABUS” Test Score
BUSA 3110, 3800, 3810, 3910, 3950, 4810, MGMT 4125	BBA or BAS Technology Management degree seeking student	BBA or BAS Technology Management degree seeking student ACCT 2101 ACCT 2102 ECON 2105 ECON 2106 MATH 2040 (BBA) MATH 2400 (BAS Tech Mgt) At least 2.5 cum. GPA on 40+ hours or 2.75 GPA on the 5 courses listed above
CIS 3000, 3300, 3400, 4130, 4400, 4500, 4910, 4950	Proposed for Sp 17: ACCT 2101 and (ECON 2105 or ECON 2106); then [BBA] requirements for Sp 18	
ACCT 3380 All 3x99 Ind. Study ACCT/BUSA 490x BUSA 3120, 3920, 3930, ECON 3240, MKTG 3730	Were [R] restricted—so: ACCT 2101 & ACCT 2102 (or TMGT 3300), and ECON 2105 & ECON 2106 (or TMGT 3200)	
All other restricted courses	Were [BBA] restricted—so: ACCT 2101 & ACCT 2102, (or TMGT 3300), ECON 2105 & ECON 2106, (or TMGT 3200), MATH 2040 (BBA) or MATH 2400 (BAS Tech Mgt)	

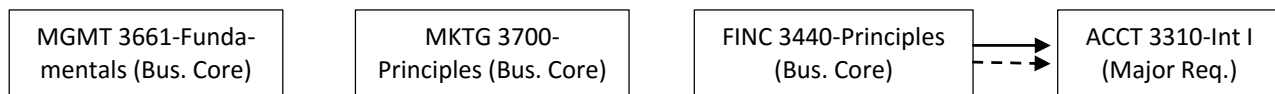
2. Checking course prerequisites for all courses (using Banner’s prerequisite checking capability) and *the specific course prerequisites will apply to all students registering for the course*
Courses with new prerequisites starting Spr. 17 (where a grade of C or higher is needed in each):
 MGMT 3661: ACCT 2101 and (ECON 2105 or 2106)
 MKTG 3700: ACCT 2101 and (ECON 2105 or 2106)
 BUSA 3130: ACCT 2101 and (ECON 2105 or 2106)
 MKTG 3730: MKTG 3700 (the two can no longer be taken together)
 MKTG 4730: MKTG 3700 and MATH 2400
 MKTG 4780: MKTG 3730 and MKTG 4730

BBA in ACCOUNTING MAJOR

Lower Level Courses Required for All BBA Majors (and their “fit” in the UNG Curriculum)



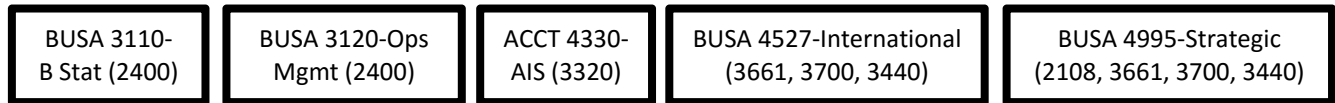
Transition Courses Required for a BBA in ACCOUNTING



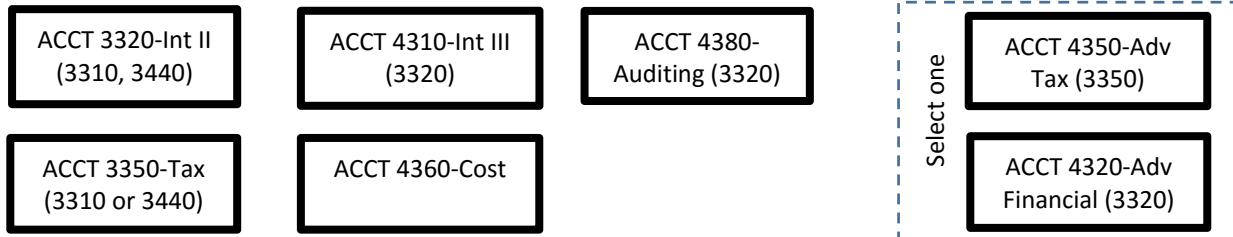
Prerequisites with grade of C or higher: MGMT 3661 and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106; ACCT 3310: ACCT 2101, ACCT 2102, ECON 2105, and ECON 2106

Restricted Courses (All courses require Admission to Upper Division)

Business Core Courses Required for Accounting Majors (pre-recs in parentheses)



Required Accounting Major Specific Courses

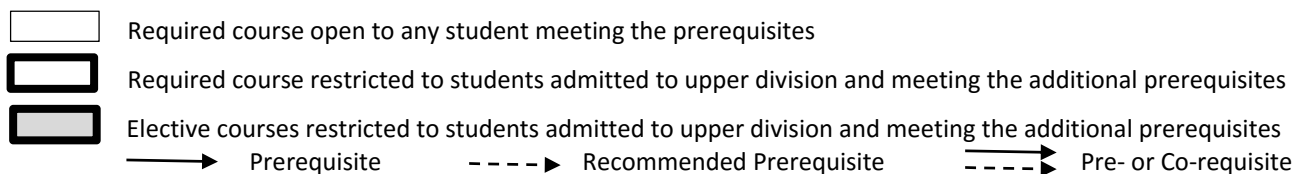


Additional Accounting Electives (Optional)



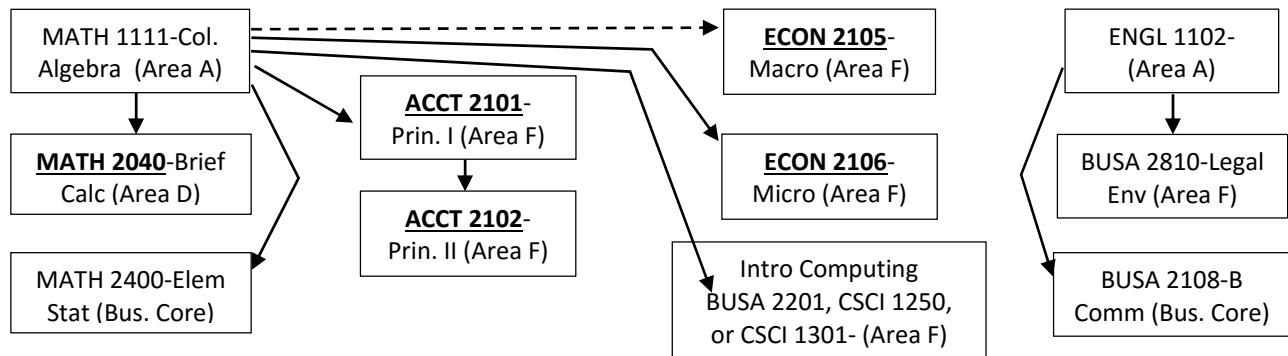
Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

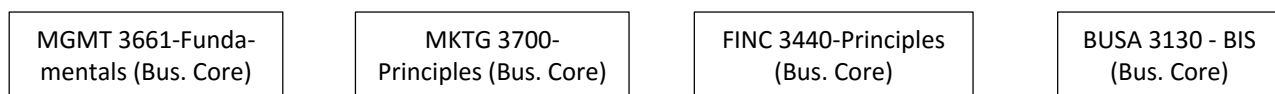


BBA in FINANCE MAJOR

Lower Level Courses Required for All BBA Majors (and their “fit” in the UNG Curriculum)



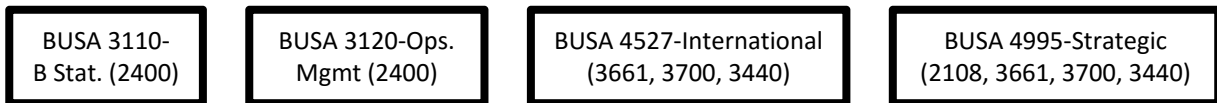
Transition Courses Required for a BBA in FINANCE



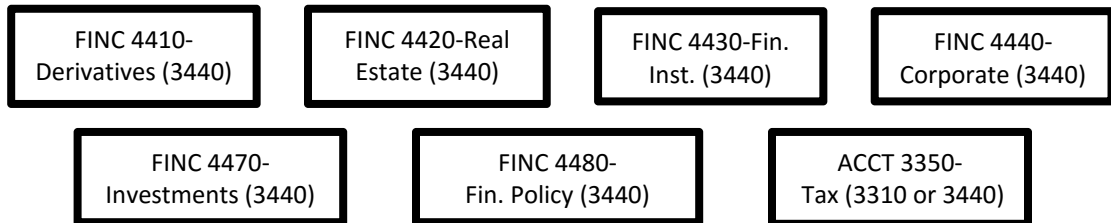
Prerequisites with grade of C or higher: BUSA 3130, MGMT 3661, and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106

Restricted Courses (All courses require Admission to Upper Division)

Business Core Courses Required for Finance Majors (pre-recs in parentheses)



Required Finance Major Specific Courses



Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Upper Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

Required course open to any student meeting the prerequisites

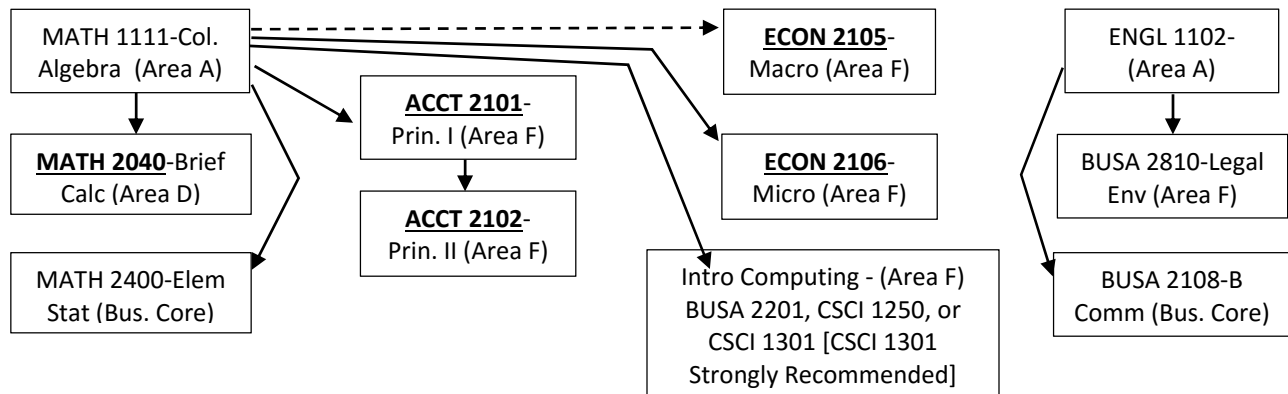
Required course restricted to students admitted to upper division and meeting the additional course prerequisites

————→ Prerequisite

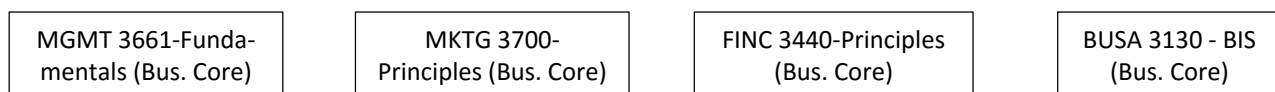
- - - - -> Recommended Prerequisite

BBA in INFORMATION SYSTEMS MAJOR

Lower Level Courses Required for All BBA Majors (and their “fit” in the UNG Curriculum)



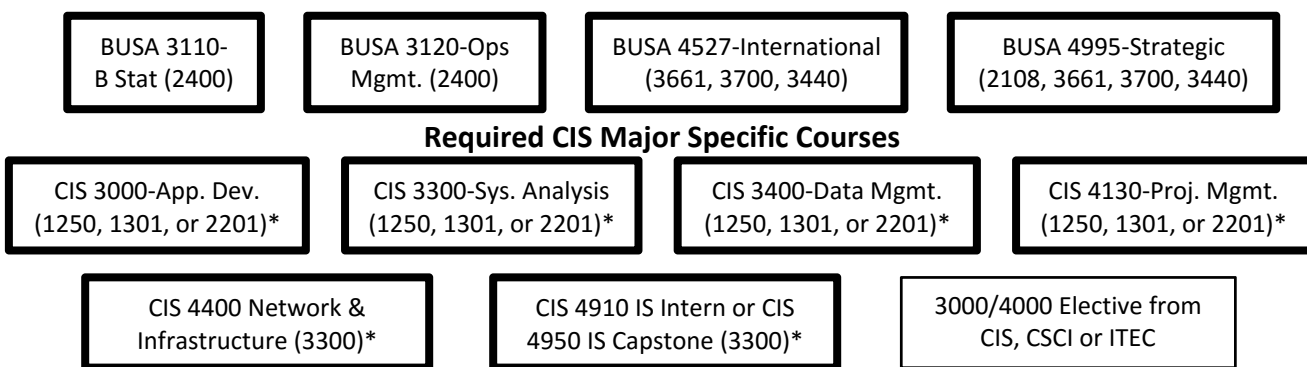
Transition Courses Required for a BBA in INFORMATION SYSTEMS



Prerequisites with grade of C or higher: BUSA 3130, MGMT 3661, and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106

Restricted Courses (All courses require Admission to Upper Division)

Business Core Courses Required for IS Majors (pre-recs in parentheses)



* Prerequisites for grandfathered students will increase for Spring 17: add ACCT 2101 and (ECON 2105 or 2106) and increase again in Spring 18 to become ACCT 2101, ACCT 2102, ECON 2105, ECON 2106, and MATH 2040

Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Upper Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

Required course open to any student meeting the prerequisites

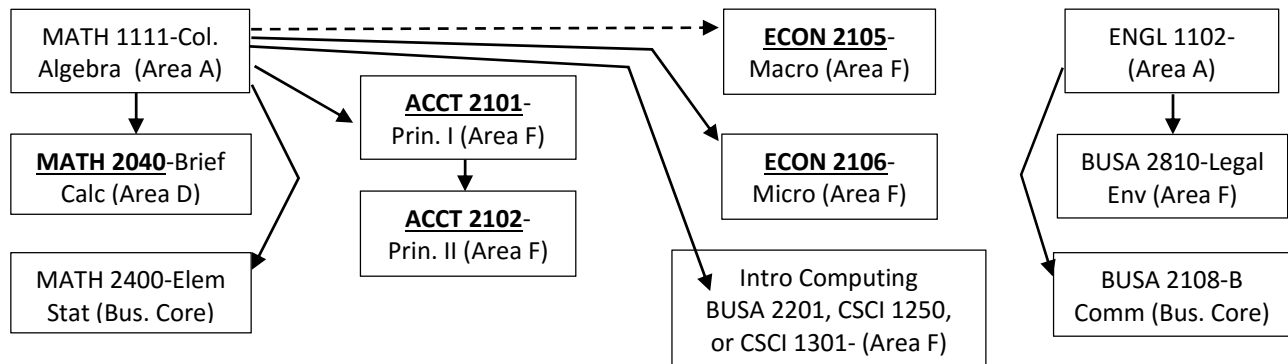
Required course restricted to students admitted to upper level business and meeting the additional prerequisites

→ Prerequisite

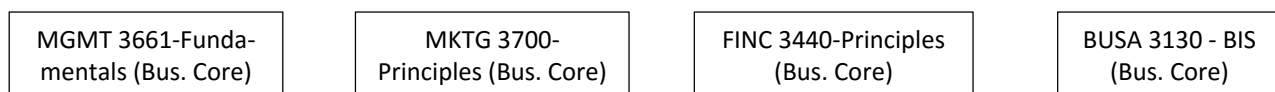
- - - - -> Recommended Prerequisite

BBA in MANAGEMENT MAJOR

Lower Level Courses Required for All BBA Majors (and their “fit” in the UNG Curriculum)



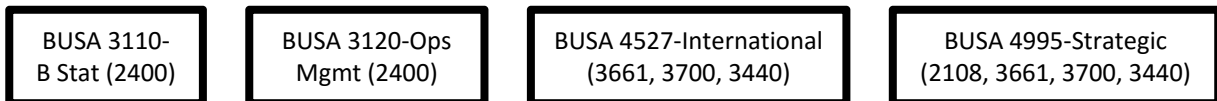
Transition Courses Required for a BBA in MANAGEMENT



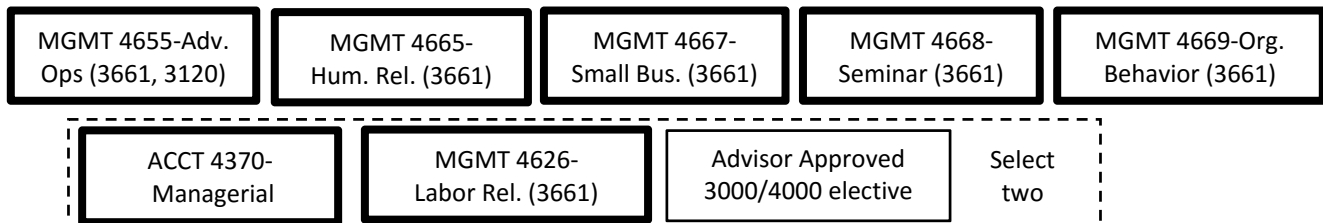
Prerequisites with grade of C or higher: BUSA 3130, MGMT 3661, and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106

Restricted Courses (All courses require Admission to Upper Division)

Business Core Courses Required for Management Majors (pre-recs in parentheses)



Required Management Major Specific Courses



Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

Required course open to any student meeting the prerequisites

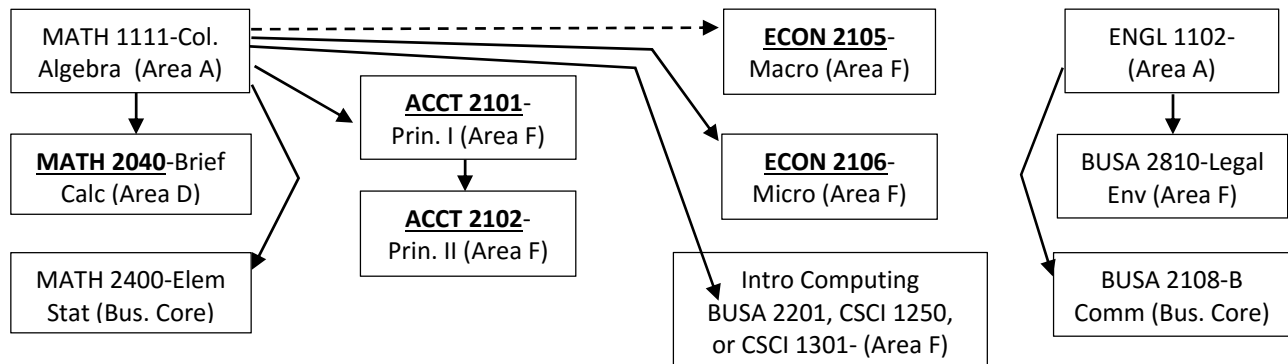
Required course restricted to students admitted to upper level business and meeting the additional prerequisites

→ Prerequisite

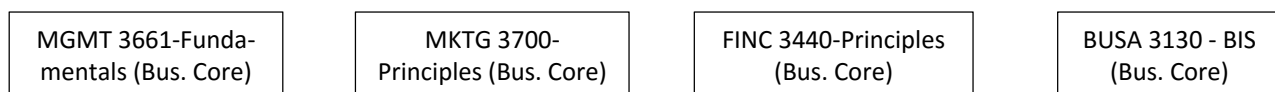
- - - - -> Recommended Prerequisite

BBA in MARKETING MAJOR

Lower Level Courses Required for All BBA Majors (and their "fit" in the UNG Curriculum)

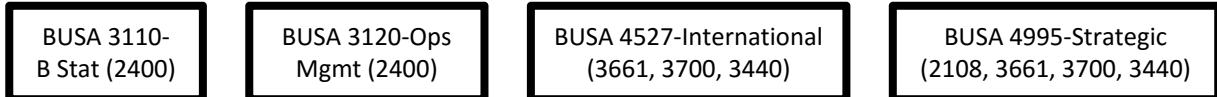


Transition Courses Required for a BBA in MARKETING

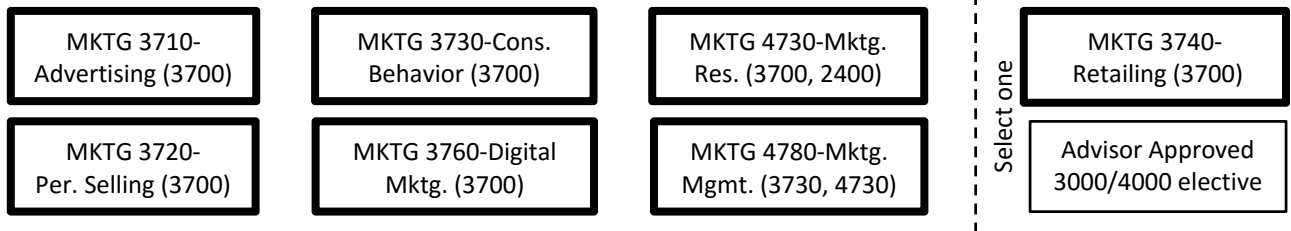


Prerequisites with grade of C or higher: BUSA 3130, MGMT 3661, and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106

Restricted Courses (All courses require Admission to Upper Division Program) Business Core Courses Required for Marketing Majors (pre-recs in parentheses)



Required Marketing Major Specific Courses



Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Upper Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

Required course open to any student meeting the prerequisites

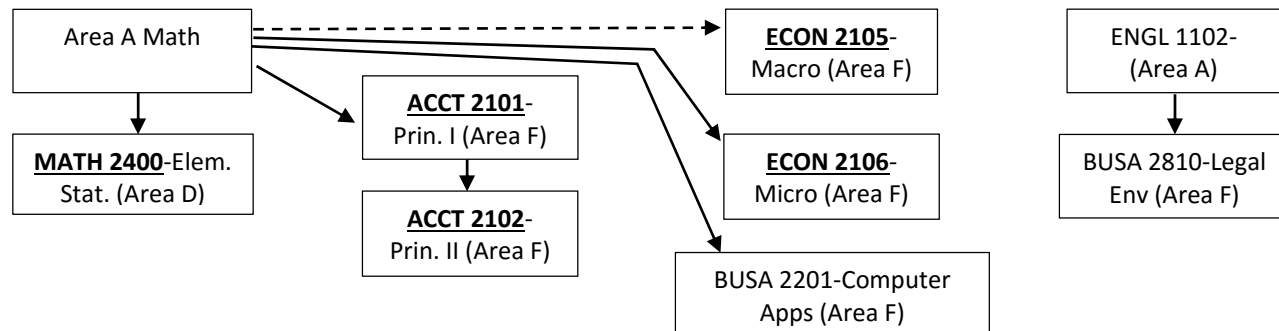
Required course restricted to students admitted to upper level business and meeting the additional prerequisites

→ Prerequisite

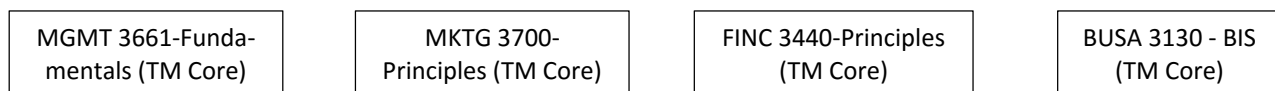
- - - - -> Recommended Prerequisite

BAS in TECHNOLOGY MANAGEMENT MAJOR

Lower Level Courses Required for BAS Technology Management Majors

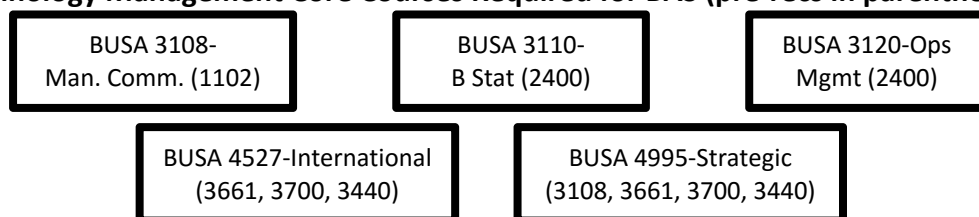


Transition Courses Required for a BAS in Technology Management

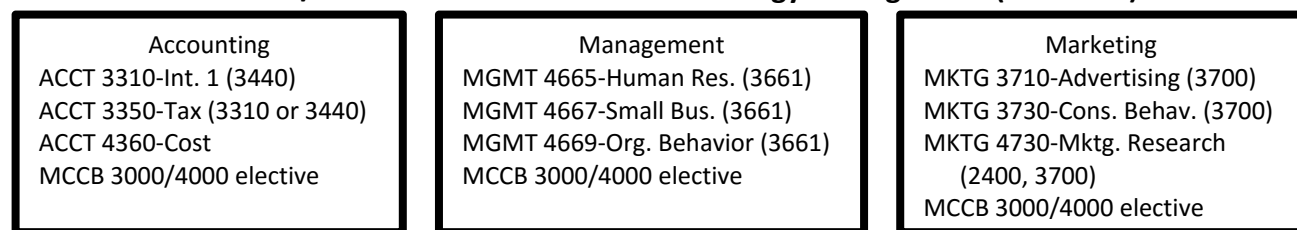


Prerequisites with grade of C or higher: BUSA 3130, MGMT 3661, and MKTG 3700: ACCT 2101 and (ECON 2105 or 2106); FINC 3440: ACCT 2101 and ECON 2106

Restricted Courses (All courses require Admission to Upper Division) Technology Management Core Courses Required for BAS (pre-recs in parentheses)



Electives/Concentration for BAS in Technology Management (4 courses)



Legend

- **BOLD/Underlined**-Courses that are part of the criteria for evaluating Admission to Upper Division in Business. In addition, a minimum cumulative GPA or a minimum GPA in the five courses in bold & underlined is required.
- Prerequisites for all Business courses must be met with a grade of C or higher. A C or higher is required for all Area F and beyond required courses.

 Required course open to any student meeting the prerequisites

 Required course restricted to students admitted to upper level business and meeting the additional prerequisites

—→ Prerequisite

- - - - -→ Recommended Prerequisite

		Students Admitted Summer 2016 or earlier							Additional Pre-rec That Apply to all students		Students Admitted Fall 2016 or later							
Course	Brief Title [Pre-rec Legend: Y=required pre-rec; BBA=required for BBA students; BAS=required for Tech. Mgt. students]	ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400		Pre-recs specifically listed in the course description (C or higher in each)		ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400	GPA (2.5 cum or 2.75 on Admit 5)	Bus. Degree
ACCT 2101	Principles I								Area A Math									
ACCT 2102	Principles II								ACCT 2101									
ACCT 3310	Intermediate I								ACCT 2101 & 2102, ECON 2105 & 2106, FINC 3440 (pre- or co-)									
ACCT 3320	Intermediate II	Y	Y	Y	Y	BBA	BAS		ACCT 3310, FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 3350	Tax	Y	Y	Y	Y	BBA	BAS		ACCT 3310 or FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 3380	Fraud	Y	Y	Y	Y				FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 3399	Spec. Top./Acc (1-3 hr)	Y	Y	Y	Y				varies		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4310	Intermediate III	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4315	Governmental	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4320	Advanced Financial	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4330	AIS	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4331	Payroll (1 hr)	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4350	Advanced Tax	Y	Y	Y	Y	BBA	BAS		ACCT 3350		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4360	Cost	Y	Y	Y	Y	BBA	BAS				Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4370	Managerial	Y	Y	Y	Y	BBA	BAS				Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4380	Auditing	Y	Y	Y	Y	BBA	BAS		ACCT 3320		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4385	Auditing Applications	Y	Y	Y	Y	BBA	BAS		ACCT 4380		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4900	Acct.Internship (0 hrs)	Y	Y	Y	Y				ACCT 3310		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4903	Acct.Internship (3 hrs)	Y	Y	Y	Y				ACCT 3310		Y	Y	Y	Y	BBA	BAS	Y	Y
ACCT 4906	Acct.Internship (6 hrs)	Y	Y	Y	Y				ACCT 3310		Y	Y	Y	Y	BBA	BAS	Y	Y

		Students Admitted Summer 2016 or earlier							Additional Pre-rec That Apply to all students		Students Admitted Fall 2016 or later							
Course	Brief Title [Pre-rec Legend: Y=required pre-rec; BBA=required for BBA students; BAS=required for Tech. Mgt. students]	ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400		Pre-recs specifically listed in the course description (C or higher in each)		ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400	GPA (2.5 cum or 2.75 on Admit 5)	Bus. Degree
BUSA 1105	Intro to Bus																	
BUSA 2108	Bus. Comm.								ENGL 1102									
BUSA 2201	Comp. Info. Sys.								Area A MATH									
BUSA 2528	Travel Abroad (1-3 hr)								at least 30 earned hours									
BUSA 2810	Legal Env.								ENGL 1102									
BUSA 2999	Spec. Top./Bus (1-3 hr)								varies									
BUSA 3108	Man. & B. Comm.								ENGL 1102		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3110	Bus. Stats.								MATH 2400		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3120	Operations	Y	Y	Y	Y				MATH 2400		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3130	Bus. Info. Sys.								ACCT 2101, ECON 2105 or 2106									
BUSA 3800	Survey of Legal Env.								Admission to BAS degree		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3810	Business Law	Y	Y	Y	Y				BUSA 2810 or 3800		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3910	Bus. Lead. / Theory										Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3920	Bus. Lead. Project	Y	Y	Y	Y				BUSA 3910		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3930	Leadership in Bus.	Y	Y	Y	Y						Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3950	Ethics & Social Resp.								BUSA 2810 BUSA 2108 or 3108		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 3999	Spec. Top./Bus. (1-3 hr)	Y	Y	Y	Y				varies		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 4527	International Business	Y	Y	Y	Y	BBA	BAS		FINC 3440, MGMT 3661, MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 4528	Travel Abroad/IB	Y	Y	Y	Y	BBA	BAS		FINC 3440, MGMT 3661, MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 4810	Entertainment Law								BUSA 2810 or BUSA 3800		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 490X	Bus. Internship (x hrs)	Y	Y	Y	Y				x = 0, 3, or 6 for hrs credit		Y	Y	Y	Y	BBA	BAS	Y	Y
BUSA 4995	Strategic Management	Y	Y	Y	Y	BBA	BAS		BUSA 2108 or 3108, FINC 3440, MGMT 3661, MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y

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Course	Brief Title [Pre-rec Legend: Y=required pre-rec; BBA=required for BBA students; BAS=required for Tech. Mgt. students]	ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400		Pre-recs specifically listed in the course description (C or higher in each)		ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400	GPA (2.5 cum or 2.75 on Admit 5)	Bus. Degree
CIS 3000	App. Development	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			BUSA 2201 or CSCI 1250 or CSCI 1301 (1301 is strongly recommended)		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 3300	Sys. Analysis & Design	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			BUSA 2201 or CSCI 1250 or CSCI 1301 (1301 is strongly recommended)		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 3400	Data Management	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			BUSA 2201 or CSCI 1250 or CSCI 1301 (1301 is strongly recommended)		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 4130	Project Management	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			BUSA 2201 or CSCI 1250 or CSCI 1301 (1301 is strongly recommended)		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 4500	Network & Infrastructure	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			BUSA 2201 or CSCI 1250 or CSCI 1301 (1301 is strongly recommended)		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 4910	IS Internship	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			CIS 3300		Y	Y	Y	Y	BBA	BAS	Y	Y
CIS 4950	IS Capstone Project	Y	Sp 18	Sp17(1) Sp18 (both)		Sp 18			CIS 3300		Y	Y	Y	Y	BBA	BAS	Y	Y
ECON 1100	Survey of Economic																	
ECON 2105	Prin. of Macroeconomics								Area A Math suggested									
ECON 2105H	Honors Prin. of Macro.								Area A Math or ACT Math $\geq$ 23 or SAT Math $\geq$ 550									
ECON 2106	Prin. of Microeconomics								Area A Math or ACT Math $\geq$ 19 or SAT Math $\geq$ 500									

		Students Admitted Summer 2016 or earlier							Additional Pre-rec That Apply to all students		Students Admitted Fall 2016 or later							
Course	Brief Title [Pre-rec Legend: Y=required pre-rec; BBA=required for BBA students; BAS=required for Tech. Mgt. students]	ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400		Pre-recs specifically listed in the course description (C or higher in each)		ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400	GPA (2.5 cum or 2.75 on Admit 5)	Bus. Degree
ECON 2106H	Honors Prin. of Micro.								Area A Math or ACT Math ≥ 23 or SAT Math ≥ 550									
ECON 2258	Applied Microeconomics																	
ECON 3240	Money and Banking	Y	Y	Y	Y						Y	Y	Y	Y	BBA	BAS	Y	Y
ECON 3299	Spec. Top. / Econ(1-3hr)	Y	Y	Y	Y				varies		Y	Y	Y	Y	BBA	BAS	Y	Y

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		ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400			ACCT 2101	ACCT 2102	ECON 2105	ECON 2106	MATH 2040	MATH 2400	GPA (2.5 cum or 2.75 on Admit 5)	Bus. Degree
ENTR 3020	Entrepreneurial Mindset							at least Jr. standing									
ENTR 3030	Launching a New Venture							ENTR 3020									
ENTR 3040	Entrepreneurial Finance							ENTR 3020									
ENTR 4021	Social Entrepreneurship							ENTR 3020									
FINC 2490	Personal Finance							Area A Math									
FINC 3440	Principles of Finance							ACCT 2101, ECON 2106									
FINC 3499	Spec. Top./Finc (1-3 hr)	Y	Y	Y	Y			varies		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4410	Derivatives	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4420	Real Estate Finance	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4430	Financial Institutions	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4440	Corporate	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4460	Public Finance	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4470	Investments	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
FINC 4480	Financial Policy	Y	Y	Y	Y	BBA	BAS	FINC 3440		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 3661	Fund. of Management							ACCT 2101, ECON 2105 or 2106									
MGMT 3699	Spec, Top./Mgmt (1-3 hr)	Y	Y	Y	Y			varies		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4115	Mgmt. of Technology									Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4125	Tech & Public Issues							BUSA 2810 or 3800		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4626	Labor Relations	Y	Y	Y	Y	BBA	BAS	MGMT 3661		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4655	Adv. Operations Mgmt.	Y	Y	Y	Y	BBA	BAS	MGMT 3661, BUSA 3120		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4665	Human Resources	Y	Y	Y	Y	BBA	BAS	MGMT 3661		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4667	Small Business	Y	Y	Y	Y	BBA	BAS	MGMT 3661		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4668	Seminar in Management	Y	Y	Y	Y	BBA	BAS	MGMT 3661		Y	Y	Y	Y	BBA	BAS	Y	Y
MGMT 4669	Organizational Behavior	Y	Y	Y	Y	BBA	BAS	MGMT 3661		Y	Y	Y	Y	BBA	BAS	Y	Y

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MKTG 3700	Principles of Marketing								ACCT 2101, ECON 2105 or 2106									
MKTG 3710	Advertising	Y	Y	Y	Y	BBA	BAS		MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3720	Personal Selling	Y	Y	Y	Y	BBA	BAS		MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3730	Consumer Behavior	Y	Y	Y	Y				MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3740	Retailing	Y	Y	Y	Y	BBA	BAS		MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3750	Event Marketing	Y	Y	Y	Y	BBA	BAS		MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3760	Digital Mktg. & Analytics	Y	Y	Y	Y	BBA	BAS		MKTG 3700		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 3799	Spec. Top./Mktg (1-3 hr)	Y	Y	Y	Y				varies		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 4730	Marketing Research	Y	Y	Y	Y	BBA	BAS		MKTG 3700, MATH 2400		Y	Y	Y	Y	BBA	BAS	Y	Y
MKTG 4780	Marketing Management	Y	Y	Y	Y	BBA	BAS		MKTG 3730, MKTG 4730		Y	Y	Y	Y	BBA	BAS	Y	Y

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TMGT 3200	Survey of Applied Econ.								Admission to BAS Degree									
TMGT 3201	Data & Info. Systems								Admission to BAS Degree Area A Math									
TMGT 3300	Survey of Applied Acct								Admission to BAS Degree									
TMGT 4527	Global Mgmt. Strategies								Admission to BAS Degree TMGT 3200, BUSA 3108									
TMGT 4995	Strat. Mgmt./Technology								Admission to BAS Degree BUSA 3108, FINC 3440, MGMT 3661, MKTG 3700									